

2019 Board of Directors

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Director

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Director

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Director

BOARD STAFF

[Jeannie Rizzardi](#)
Association Executive

[Gracie Goddard](#)
Executive Assistant

[Julie Hull](#)
MLS Specialist



NEW MEMBER APPLICATIONS:

EXIT Waterway Realty
 Gary Hollingsworth – Banner Realty
 Susan Stephens – Huston Real Estate
 Nathan Willett – BHHS Gaylord

NEW AFFILIATE APPLICATION:

Ross Mortgage Corp – Jason Sprague

WELCOME NEW MEMBERS:

Gregory Augustyn – Banner Realty
 Nicole Schultz – BHHS Gaylord

TRANSFERS:

George Chorey to EXIT Waterway Realty
 Kyle Techel to Evergreen Home Realty

DROPS:

Burr Auctions & Realty – Kevin Burr

2019 WWBR REALTOR® OF THE YEAR & AFFILIATE OF THE YEAR NOMINATIONS

- To nominate one of your fellow REALTORS® who you feel meets the criteria, fill out the [Nomination Form](#).
- To nominate a WWBR Affiliate Member who you feel meets the criteria fill out the [Nomination Form](#).

Email nominations to Jeannie at:
board@waterwonderlandboard.com

Nominations due by July 15th, 2019

WWBR's \$500 Scholarship Award has been granted to Sydni Kann!



Sydni is the daughter of Gary Kann (Real Estate One of Mio). Sydni is a 2019 Fairview High School Graduate and Valedictorian of her class with a GPA of 3.95. She plans to finish her general education at Kirtland Community College. Following, Sydni wishes to pursue a degree in creative writing and associative arts at a University.

CONGRATULATIONS SYDNI!

WWBR's \$1,000 Scholarship Award has been granted to Elizabeth Weiland.



Elizabeth is the daughter of Aimee Smith (Hillman Real Estate). Elizabeth graduated from Hillman High School in 2017 and began classes at U of M. She will be graduating U of M in the spring of 2020 with a Bachelor's Degree from the School of Education. After graduation, she will have a Secondary Education teaching certificate with an English major and a Political Science minor.

CONGRATULATIONS ELIZABETH!

RESIDENTIAL SOLD INFORMATION FOR MAY

COUNTIES	SALES		VOLUME		AVG. SALES		MEDIAN SALES	
	2018	2019	2018	2019	2018	2019	2018	2019
Alcona	5	7	416,200	899,400	83,240	128,482	36,000	70,000
Alpena	39	34	4,587,650	4,002,275	117,632	117,713	94,000	98,750
Antrim	4	5	484,700	604,500	121,175	120,900	89,350	70,000
Cheboygan	31	41	4,500,850	8,882,850	145,188	216,654	114,000	150,000
Chippewa	1	2	129,000	327,000	129,000	163,500	129,000	163,500
Crawford	30	26	3,353,700	4,190,721	111,790	161,181	87,650	120,750
Mackinac	4	3	905,000	464,800	226,250	154,933	240,000	129,900
Montmorency	24	25	3,013,150	3,094,750	125,547	123,790	80,100	87,000
Oscoda	11	17	1,258,900	1,702,800	114,445	100,164	85,400	89,500
Otsego	47	41	6,368,800	6,568,931	135,506	160,217	127,500	136,500
Presque Isle	20	24	2,612,300	3,601,150	130,615	150,047	120,000	139,000

FlexMLS Form Adds/Changes Requests

Please send requests for additional lakes, rivers, etc to:
board@waterwonderlandboard.com by **Monday July 15th, 2019.**

Flex MLS form changes occur every 6 months (February & July). We are always accepting requests for adds/changes. All requests will be discussed at the next Flex form change meeting

REALTOR SAFETY & SELF DEFENSE CE TRAINING RE-CAP

Thank you to our instructor/trainer, Michael Munyan. Michael is a Security Specialist/Martial Arts Instructor with his own security and training company Trisens-USA.

During the first class, we learned about Self defense awareness, tools/resources for our safety; such as flash lights, pepper spray, cell phones. Letting someone in your office know where your showing is located. Establishing a code word when you phone your office to notify them that you are in danger and they can send help. The second part of the class was all hands on training with and without a weapon.



Thanks to those who attended!

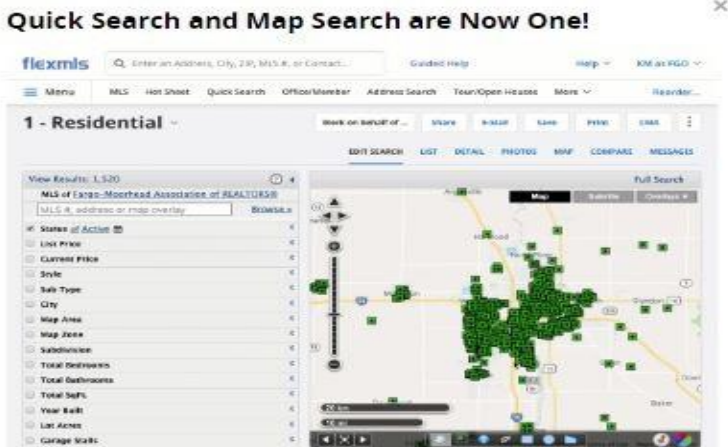
Are You Registered to Vote?

While members continue to cultivate excellent working relationships with elected officials on the state and federal levels, it is equally important to foster relationships with local elected officials. 2019 is an off-year for state and federal elections; however, local elections are still taking place. It is vital to the real estate industry to elect and retain those who support Realtor® efforts, and the first step in doing that is to be registered to vote! The link below provides all of the necessary information on how to register to vote in your area!

[Register to vote](#)

FLEX MLS UPDATES:

On May 30th, the Map Search was consolidated into Quick Search to help optimize your search experience in Flexmls Web. [CLICK HERE](#) to learn more about this update!



MLS POLICY REMINDER:

- ALL Listing Agreements; Exclusive Right to Sell, One Party, Non-MLS, MUST be submitted to the MLS office within 3 business days (72 hours) of the date on the contract. All listing agreements that are received past the 3 business days, will be subject to our late fee structure. (See the Water Wonderland Policy and Procedure for late fee structure).
- Coming Soon Listings MUST have Pre-Marketing Addendum completed and signed by the seller(s). We cannot change the status of an active listing to coming soon. Make sure to select "Coming Soon" under the status when entering the listing. It will default to active if not selected.